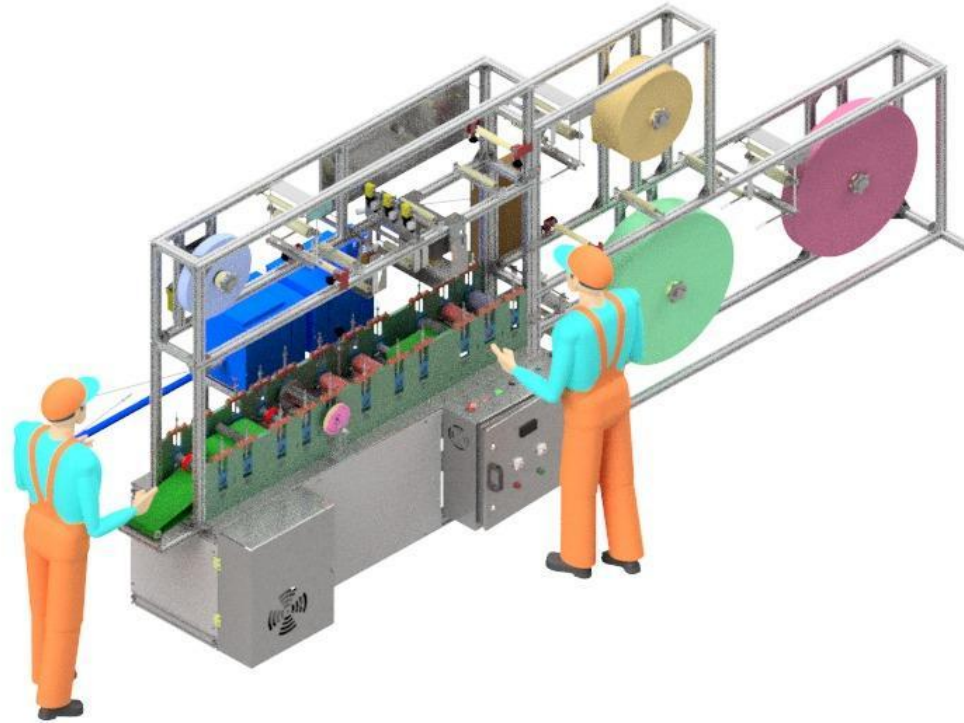




ALL PICTURES SHOWN ARE FOR ILLUSTRATION PURPOSE ONLY.
ACTUAL PRODUCT MAY VARY DUE TO PRODUCT ENHANCEMENT.



FLUFF PAD MAKING MACHINE

Automatic High speed machine for making premium quality sanitary pads

HIGH SPEED. DURABLE. HIGH QUALITY.

WHO ARE WE?



Saral Designs is working on increasing access to high quality sanitary napkins. Founded in 2015 by **alumni of IITs**, Saral is taking a systematic approach to address challenges in the menstrual hygiene space.

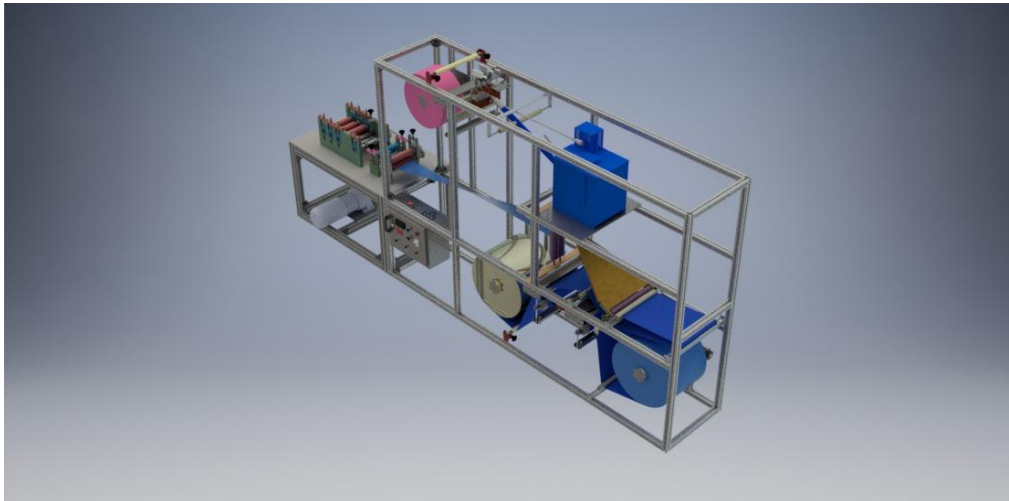
Saral has developed **India's first indigenously designed and patented** machine, 'Swachh', for producing ultra-thin sanitary napkins at a decentralised scale. While decentralization cuts down the distribution costs, the automated production ensures economies of scale and product quality. Swachh ensures production quality equivalent to that of ultra-thin napkins manufactured by multinationals at less than half of their rate, maintaining the quality parameters (of large length, high absorption using SAP gel technology, dry and soft feel).

This will enable several manufacturers to collectively solve the problem of quality, access and affordability of menstrual hygiene products.

With production units spread **across 9 different countries**, Swachh machines are robust and the best choice for long term sustainability.

FLUFF PAD MAKING MACHINE

Automatic High speed machine for making premium quality period pain patch



Fluff pad machine is an automatic High speed machine for producing premium quality fluff.

The machine has separate processes for making the machine durable at very high speeds.

Being modular, one can chose the add-ons according to market needs.

Fluff Pad Machine

	Fluff pad machine
Dimensions (L x B x H)	9 X 2 X 2 (Pulverizer mill size 9m x 2m)
Pad Production Rate	300 pads/min*
Pad Type	Fluff
Release Paper	Automatic application using positioning glue
Weight	NA
Air Pressure	6-8 kg/cm ²
Power Consumption	80 kW 50 Hz

All product specifications are subject to change without notice as we are in the process of constant innovation and improvement in the machine

*Maximum rated capacity of the machine

Requirements of Fluff pad machine

	Fluff pad machine
Power Requirement	<ul style="list-style-type: none"> i. 440 VAC, Single phase with 80 KW load capacity As per Specification ii. If electricity supply is irregular in the factory, it is advisable to purchase a generator iii. IGBT based Static Voltage Stabilizer- 25 kVA
Air Requirement	Pneumatic requirement is at 6-8 bar pressure
Space Requirements	<p>Total space requirement of approximately 5000 square feet including</p> <ul style="list-style-type: none"> i. Clean and dry storage facility for raw materials and finished goods of at least 3800 square feet ii. Clean closed room of at least 1200 square feet needs to be maintained for the production floor and packaging of pads
Staff requirements per shift	<ul style="list-style-type: none"> i) 1 skilled labour for operating the machine ii) 6 semi- skilled labours for packaging of the product per shift (with the tri folding machine) iii) 1 Production Manager (optional) for ensuring supply chain and managing production staff
Process Guidelines	Once the machine's possession is given to the buyer, detailed guidelines for production will be provided and they must be followed

Training

The training will be in 2 parts

Part 1

This training will require the production manager to travel to Mumbai for a 2 days training program at Saral office.

The following modules will be covered:

1. Overview of the industry and Swachh technology
 2. Sales and Marketing strategies
 3. Pad composition
 4. Keeping stock and accounts of raw materials as well as finished goods
-

Part 2

After installation at the buyer's site, Saral's Engineer will provide a 10-days training on the following topics on-site to all the staff members involved in production including the production manager.

This training will cover the following modules:

1. Operating the machine
2. Loading and unloading of raw materials on machine
3. Best practices to be followed for production
4. Regular maintenance of the machine including replacement of wear and tear parts
5. Managing basic breakdown



Installation & Warranty

Installation details

Once the machine is received at the buyer's premises, one staff member of Saral will travel to the installation site.

The purpose of this visit will be as follows:

1. Installation of the machine
2. Inspection of the production facility
3. Make sure that the machine is commissioned properly

The cost of travelling, lodging and boarding of the Saral staff needs to be borne by the buyer. Before the installation, the buyer should procure relevant licenses, carpentry, air requirements, and electricity work at their own expense.

Note: At the time of commissioning, two personnel from the buyer's end should be present to assist Saral's engineer according to regular shift timings (8hours).

Warranty

1. Each machine comes with a one-year warranty against manufacturing defects, damages during transportation and installation.
2. Critical Spares for regular maintenance for 1 year are provided for free at the time of installation.
3. Any component failure or part replacement beyond the Critical spares, will be payable by the buyer as per actuals. Saral can ship components as required to the buyer as per actual costs.
4. If Saral staff needs to travel to the production site for repair during the warranty period, the cost of travel, lodging and boarding needs to be borne by the buyer.
5. Regular free consultation (via audio or video calling) shall be available to the Production Engineer for any questions.

Annual Maintenance Contract

1. After the warranty period, the buyer can choose to enter an Annual Maintenance Contract with Saral.
2. *1 year of additional critical spares are provided at the time of AMC renewal.*
3. Under the AMC, Saral's field Engineer will visit the production unit 4 times a year (at scheduled intervals of 3 months each or on-call in case of a requirement by the buyer).
4. Each visit will include inspection of machine performance and components, and preventive maintenance.
5. AMC does not include cost of spares or mechanical part replacements. Saral can ship/repair/replace the components as required as per actual costs.





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